



## **TURNKEY STORAGE SYSTEMS**



### WE CHALLENGE SPACE SINCE 1976

## THE PRESIDENT'S MESSAGE

At Pedlex, our goal is to support you in optimizing your space. Since its opening in 1976, our company has been helping clients grow within their industries by providing storage and warehousing systems.

Our strength is based on the commitment of our team to constantly challenge itself to bring you innovative and effective solutions. Pedlex's warehousing and handling experts have more than 20,000 completed projects behind them, which has made us a recognized leader in our industry.

It is thanks to our partnerships of more than 35 years with exceptional Canadian manufacturers, such as Rousseau and Cogan, that we are in the best position to deliver turnkey solutions to optimize your efficiency and productivity. Thus, our space optimizing solutions have a scope that goes beyond your immediate needs; they are preparing the ground for tomorrow.



Francis Poirier
President

### THE FIVE VALUES THAT GUIDE OUR WORK

RESPECT FOR OUR CLIENTS, THEIR NEEDS AND THEIR REQUIREMENTS

COMMUNICATION OPENNESS AND HONESTY WITH OUR TEAM MEMBERS AND OUR CLIENTS

TEAMWORK OUR 50 STORAGE EXPERTS WORK FOR YOU WITH YOU

COMMITMENT TO REMAIN A LEADER IN OUR INDUSTRY AND IMPROVE CONTINUOUSLY

EXCELLENCE:
CLIENT EXPERIENCE OFFERING THE BEST SERVICE AND THE BEST PRODUCTS ON THE MARKET









## **OUR SPECIALTIES - TURNKEY PROJECTS**

Pedlex offers innovative solutions in the field of warehousing, storage and handling. The Pedlex advantage? Our 45 years of experience in turnkey projects and unparalleled customer service.

Our team of experts, always on the lookout for the latest trends, will put at your disposal the fullest range of storage products, which will allow you to face all your challenges.

Thanks to our partnership agreements with high-end manufacturers, you will benefit from our offer of more than 250,000 avant-garde products adapted to your daily challenges.

Choosing Pedlex means choosing a dynamic team recognized for its innovative yet proven approach to deliver storage and warehousing solutions.



### **DISCOVER OUR FIELDS OF EXPERTISE**

Mezzanines free-standing or multi-level shelving



Shelving and mini-racking



Modular cabinets and toolboxes



Modular in-plant offices



Industrial racking and shelving systems



Security systems



Workstations



Handling and ergonomics



### **OUR CUSTOMER EXPERIENCE APPROACH**

Pedlex offers a turnkey service - from consulting, to installation and certification!

Focusing on the customer experience, we provide personalized solutions to clients from a number of industries in Eastern Ontario and nearly half of the province of Quebec.

Since planning a project is often filled with challenges, we offer a personalized full service. From overseeing your project to quality assurance, you can let Pedlex take care of everything.

### OUR RANGE OF SERVICES WILL HELP YOU COMPLETE YOUR PROJECT WITHOUT HASSLE:

CONSULTING AND DESIGN



Our experienced specialists will guide you through your project and will adapt to your needs and your budget. Optimization, site safety and increasing the productivity of your business are our strengths at Pedlex.

**INSTALLATION** 



Our five specialized teams of in-house installation experts are trained in accordance with safety standards. They will quickly install your project components to your specifications — whether it's equipping an entire warehouse or adding a few extra shelves.

RACK INSPECTION
AND CERTIFICATION



Protect your people and your investments by making certain your facilities comply with the applicable laws. Your pallet racks have been inspected and certified by experts, in order to verify their compliance and comply with the various health and safety standards and codes.

LEASE CREDIT FINANCING



Invest in optimizing your space without having to pay for the entire investment in full, thanks to our lease financing. Our efficient solution has a remarkable flexibility, a simple application process and competitive conditions to bank financing.

PROJECT MANAGEMENT
AND GENERAL
CONTRACTOR'S LICENSE



We will assign you a dedicated project manager in order to offer you a real turnkey service.

And thanks to our general contractor's license, we hire the various specialized contractors necessary to complete your project, such as electricians, painters or fire safety experts.

RELOCATION AND MOVING



You need to rearrange your premises, add more facilities or move? Pedlex can uninstall your existing equipment and reinstall it differently, or even take care of your move entirely.

### **OUR CONCRETE RESULTS - CASE STUDIES**

# Traction Joliette maximizes the vertical space when fitting out its new store

**Problem:** For the grand opening of its new store carrying heavy vehicle parts and accessories, our client Traction Joliette needed to optimize its available storage and warehousing space. The opening caused significant stress, both for the business owner and for the employees.

**Solution:** The Pedlex experts installed a custom mezzanine made of stacked "Spider" shelves by Rousseau, which allowed for the addition of a second level of shelving and to take advantage of the height.

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**Result:** Thanks to the second level provided by the mezzanine, Pedlex was able to maximize the efficiency of the vertical storage and optimize the space available for our client. Our high-density storage solution utilizes the full height (over 16 feet from the floor). With this second level, we increased the surface area by 100% without having to expand the building or to rent additional space. Adding drawers to these shelves (with compartments for small parts) makes it possible to recover 60% more space in order to make the storage really optimal.

# SMS Equipment optimizes its distribution centre with a floor atop shelves and racking



**Problem:** Aiming to efficiently set up its distribution centre, our customer in the heavy equipment industry SMS Equipment had specific needs: proper storage of parts and optimizing its storage space.

**Solution:** Our warehousing experts proposed and installed a lightweight and durable mezzanine, supported by multi-level shelving from the Spider series, as well as a racking system.

**Result:** Meeting the challenge of optimizing warehouse space, Pedlex delivered this major turnkey project, from concept to installation.

By first installing a racking system and industrial shelves, the layout of which can be adapted to changing needs, we ensured the efficient storage of parts. Then, by placing a floor above the shelves, we doubled the storage space with a large mezzanine on the second level.

## Our client has their laboratory equipped with ergonomic and adaptable workstations for different teams

Problem: While equipping their new laboratory, our client had specific needs. The production stations had to be ergonomic, but also flexible in order to allow continuous work 24/7, because the different teams had to be able to adapt their stations according to the various operations.

Solution: Our storage experts proposed Rousseau workstations that are adjustable in height and were personalized by operation and department.

These tables are remarkably versatile and provide users flexibility thanks to the multitude of accessories available. Adding modular cabinets and fastening systems, they allowed the space to be optimized both below and above the work surface.

Result: Guided by our principle of bringing innovative solutions to our customers, our project manager created a tailor-made, optimized and efficient work environment. Our client's productivity was increased thanks to our scalable workstations, easily integrated with existing installations such as conveyors and specialized tools.

Giving technicians the flexibility to configure the space according to their needs and

keep parts and tools close at hand, Pedlex enabled our client to gain in efficiency, comfort and ergonomics for their employees.

## McLaren and Ford St. Basile: unparalleled facilities fitting their brand image



Problem: Two of our clients, McLaren and Ford St. Basile, contacted us with the same problem: fitting out the service bays and parts departments of their dealership, while respecting their brand image.

**Solution:** Following consultations with our project manager specializing in the automotive sector, Pedlex created a wall-towall setup with Rousseau cabinets and workstations. Everything

had its place now – in the uniform bays with storage for tires, shelves with drawers and storage for specialized parts.

Beyond respecting the brand images with colours **Result:** customized to the needs of our clients, Pedlex also optimized the space of these reputable dealers thanks to tailor-made solutions. Ergonomic and adapted to the work environment, these parts departments, tire storage, shelves with drawers and specialized parts storage are a truly personalized setup which focuses on the client experience!

## JLD-Laguë Laval increases its storage capacity by 50% with Pedlex

**Problem:** The need of our client, JLD-Laguë Laval, was simple: to have more storage space for their parts department. An ideal project for our experts who challenge space!

**Solution:** Our project manager dedicated to the client oversaw the replacement of the current storage platform with a larger one - doubling the storage area! This tremendous improvement was accompanied by an additional project to further maximize the available space. We installed a Rousseau shelving system whose yellow colour would match one of the company's brand colours.





**Result:** Replacing the existing facilities with a low storage capacity and aging structure, our storage and warehousing solution added more than 50% of available space.

This cut down on wasted time finding tools and parts and increased employee safety. The client is happy with the results, the space savings and the increased productivity of their team. In a short time, Pedlex has made their space functional, refined, better lit and organized.

## Tools and equipment TOBEQ has its distribution centre equipped to measure



**Problem:** After announcing a new distribution centre in Laval, our client, Tools and Equipment TOBEQ, turned to us for an optimized solution to store tooling and equipment, workstations, as well as a service counter.

**Solution:** Our storage and warehousing experts designed a racking system and high but easily accessible shelving. The

different workstations and the service counter were created by using robust Rousseau products.

**Result:** Our team was committed to finding the solution that best optimizes the space, can be delivered on time, and includes ergonomic facilities that protect the staff.

The custom-installed heavy-duty racks and the high shelving are easily accessible with WAV 60 equipment. And as far as efficiency, Pedlex provided industrial-grade storage and handling accessories, as well as pallet jacks, storage bins and organizers for shelves.



### THE INDUSTRIES WE SERVE

Choosing Pedlex means choosing a dynamic team that has been recognized since 1976 for its innovative approach to storage and warehousing solutions.

We serve clients from a variety of sectors, from industry to the commercial sector. These are some of the companies that we are proud to count among the clients who trust us:

#### MANUFACTURING SECTOR

























#### **DISTRIBUTION CENTRES**































### **AERONAUTICAL SECTOR**



















### **COMMERCIAL SECTOR**

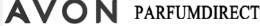






Renaud-Bray LIVRES + CADEAUX + JEUX







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#### AUTOMOTIVE INDUSTRY



#### PUBLIC SECTOR AND TRAINING SCHOOLS



Québec











### **HEALTH SECTOR AND LABORATORY**



### **FOOD SECTOR**











**SKOTIDAKIS**<sup>®</sup>



